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Who hires foreign domestic workers? Evidence from Lebanon

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Résumé/abstract

Foreign domestic workers' activities provide important market and non-market services in a large number of middle-income countries as these activities have an impact on the labor force participation and time allocation decisions of household members. This paper provides new evidence on the determinants of foreign domestic workers' employment using a socio-economic dataset from Lebanon. Controlling for household, household head, dwelling and regional characteristics, contrary to popular beliefs we find that the size of the household and the presence of elderly persons are not important determinants of the hiring decision of foreign domestic workers, while the probability of hiring a domestic worker is significantly higher for households with children and disabled persons. Interestingly, we find that the number of rooms in the residence rather than its total surface area or type to be the only relevant dwelling characteristic. The paper offers insights about the demand for foreign domestic workers that may be useful to policy makers in developing nations.

Mots clés/keywords : Foreign domestic workers; Demand for domestic work; Household level data

Codes JEL : D13; J23; J49

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1. Introduction

Foreign domestic workers' (FDWs) employment provide important market and non-market services in a large number of middle-income countries as these activities have an impact on the labor force participation and time allocation decisions of household members.¹ In developed countries, the labor market of FDWs is accessible only to the wealthy where the costs of recruiting workers are substantial and this market is characterized by relatively high pay (for example, see the Hong Kong case in Suen, 1993). However, in most developing nations including middle-income countries, the demand for FDWs not only originates from the wealthy but also from the middle class. Moreover, a part of the services provided by foreign domestic workers substitute for institutional care set by governments especially in developing countries who lack the proper infrastructure for such institutions.² Also, the availability of FDWs may have an impact on the individual family planning and the female labor participation decisions in the host country. It is therefore interesting to examine the socio-economic profile of the demand side of the FDWs market in a middle-income country by investigating the case of Lebanon. This is because our study presents quantifiable evidence that may help policymakers in their regulation of the domestic workers market.

Factors that determine the hiring decision of foreign domestic workers has received little attention in the economics literature. A few studies have examined the decision to hire domestic workers within the labor supply literature using the hiring decision as an explanatory variable for the time allocation decision of the household. Pollak and Wachter (1975), in a paper about the use of domestic workers in general, argue that when women attach utility to time spent on home activities; the demand for domestic workers will be an imperfect substitute for self-produced domestic work. By the same token, Kimmel and Connelly (2007) examine the determinants of mothers' time for paid and unpaid work using US data in 2003 and 2004. They find that time allocated to home production activities is decreasing in the wage of employed mothers. Khan (2012) provides new insights on the time allocation decision of households will increase the supply of young female domestic workers instead of female schooling rates. When it comes to foreign domestic workers, Suen (1993) uses data from Hong Kong and finds by examining the supply side that women who hire a FDW are more likely to participate in the labor market. Recently, Cortés and Pan (2013) analyze the impact of hiring FDWs on the female labor force participation in Hong Kong and

Taiwan. They find that the presence of FDWs in the household increases the participation of mothers with a young child compared to older children by 10 to 14%. Their results indicate that FDWs can be used as a market based alternative to childcare subsidies.

A number of conceptual issues arise when paid domestic work is used as a substitute for care giving. Blackett (2011) notes that in industrialized countries, post-World War II demographic changes and the establishment of welfare states increased the supply of institutional care lowering the demand for domestic workers. In contrast, the welfare state apparatus is less developed in developing countries including those in the Middle-East. According to Ireland (2011), care work in the Middle-East is mostly informal and taken up by female members in the extended family. Thus, care giving provided by FDWs is supplementary to the role of the extended family and can be seen as a substitute to institutional care. Shah *et al.* (2012) lend support to this observation. They use data on households with elderly persons above 70 years of age in Kuwait and find that 28% and 58% of elderly men and women with activities of daily living, respectively, hired a FDW.

Empirical studies on the labor demand side looking into the determinants of domestic workers' employment are also scant. Flipo *et al.* (2007) present evidence from French households using data on tax deductions. They find that the likelihood of households demanding domestic services is positively correlated with their age and income. Using Australian data, Baxter *et al.* (2009) find that income predicts the use of paid domestic help. They also find that men with spouses in poor health conditions are more likely to employ domestic workers. Stancanelli and Stratton (2010) analyze French and British data and find that couples using maids' services as an alternative to their domestic work effort are more likely to do so on weekends. They also find that women's wages have the highest explanatory power for the time allocated to domestic work and indirectly for the demand for maid services. Finally, to the best of our knowledge the only paper that examines the demand for foreign domestic workers is by Suen (1993) who also examined the supply side as was discussed above. The author notes that contracted domestic work is a normal good. He finds that the probability of hiring a domestic worker is increasing in non-wage income.

This paper contributes to the latter strand of literature by providing new evidence on the determinants of employing foreign domestic workers. Specifically, we examine the demand for FDWs by comparing the relevance of three categories of variables, i.e. household, household

head and dwelling characteristics. This study answers two research questions: i) what are the determinants of hiring FDWs in Lebanon? ii) Is there evidence that the use of FDWs resembles institutional care for dependents? To the best of our knowledge, this paper is the first to provide empirical evidence related to these questions from a developing country. We use data from the National Household Budget Survey (2005). This survey has two important distinct features. First, it is the only Lebanese dataset containing information about FDWs use at the national level, and is representative of all Lebanese households. Second, it allows us to control for regional effects. Following Suen (1993), Flipo *et al.* (2007) and Stancanelli and Stratton (2010), we measure the impact of relevant variables on the likelihood of hiring foreign domestic helpers by estimating a probit model.

The remainder of the paper is organized as follows. Section 2 presents an overview on domestic workers in the Middle East and Lebanon. Section 3 describes the data used and the empirical methodology. The empirical findings are discussed in section 4. Finally, section 5 makes concluding remarks.

2. Domestic workers in the Middle East and Lebanon

The past two decades witnessed a noted increase in the flow of migrant female workers with low-skills from South Asia, South East Asia, and East Africa to the Middle East. Official estimates put the number of domestic workers at 53 million around the world (ILO, 2013). However, the ILO reckons that this number could be seriously underestimated given the often informal nature of domestic work activities. Moreover, most domestic workers are female and foreign (migrants) according to the ILO. Table 1 presents some comparative statistics on the female domestic labor market -including both local and foreign workers- by economic region around the world. The table shows that the proportion of female domestic workers to total female employment is the highest in the Middle East region. Also, looking at the Latin America and Caribbean region highlights the large contribution of the domestic workers market to total female employment in middle-income countries. Esim and Kerbage (2011) indicate that in the Middle East region there were around 1.7 million foreign domestic workers of both sexes in 2009.

Table 1: Female domestic workers by economic region in 2010				
	Female domestic	Female domestic workers		
	Workers	as percentage of		
		female employment		
Middle East	1,329,000	20.5		
Developed countries	2,597,000	1.3		
Eastern Europe and CIS	396,000	0.4		
Asia and the Pacific	17,464,000	2.5		
Latin America and Caribbean	18,005,000	17.4		
Africa	3,835,000	2.5		
Total	43,628,000	3.5		
	· · · · (0010)			

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Source: International Labour Organization (2013).

In Lebanon, there is a growing public interest in the FDWs industry related to adverse employment conditions and human rights abuses. For example, in 2012, a typical FDW received on average a wage equal to \$250/month, which is below the official minimum wage.³ One possible explanation behind the relatively low wages is the existence of a large degree of competition between work agencies who hire foreign domestic workers from various geographic regions in Asia and Africa. This reality downwards pressure on wages.⁴ An additional explanation is the absence of a proper regulation of the industry. According to the Lebanese Ministry of Labor, Lebanon hosted 117,941 paid foreign domestic workers in 2010 of which 97% were women (see Table 2).⁵ In the aftermath of the civil war (1975-1990), Lebanon witnessed a surge in the arrival of FDWs from South Asia, South East Asia, and East Africa. Table 2 shows the breakdown of these FDWs by nationality. The largest group of registered domestic workers originates from Ethiopia constituting around 27% of all FDWs working in Lebanon in 2010. Moreover, most domestic workers live with their employer for the duration of their contract. Domestic work and its direct activities led to the establishment of a dedicated industry in Lebanon. In 2010, the estimated total direct cost of recruiting new FDWs was around US \$290 million, while the total wage bill for all domestic workers was around US \$300 million.⁶

roleigh donnestie workers in r	Lebanon by nationality n	12010		
Nationality	Number	Percentage		
Ethiopia	31,556	26.80		
Philippines	29,049	24.60		
Bangladesh	24,081	20.40		
Sri Lanka	12,527	10.60		
Nepal	11,975	10.20		
Madagascar	3,470	2.90		
Other Nationalities	5,283	4.50		
Total	117,941	100		

 Table 2: Foreign domestic workers in Lebanon by nationality in 2010

Source: Lebanese Ministry of Labor, tabled by Hamill (2011).

3. Data and methodology

3.1. Data

We use a socio-economic dataset on Lebanese households drawn from the National Household Budget Survey (2005) conducted by Central Administration of Statistics (CAS), the Ministry of Social Affairs and the United Nations Development Programme (UNDP). The sample design is nationally representative for all Lebanese households and is weighted to take into account the regional distribution of the population. The dataset includes information on households' characteristics and their living conditions. The relevant survey data used in this paper covers 7431 households with respondents aged at least 15 years spanning all six Lebanese administrative regions (Mohafazas). It should be noted that this survey excludes non-Lebanese residents.

Table 3 presents the proportion of households employing FDWs by characteristic in 2005. We observe that 5.60% of households with elderly persons employ FDWs. However, only 2.95% of households with children aged between 0 and 6 years have FDWs. It is interesting to note that 14.34% of university educated household heads employ foreign domestic helpers. Regarding the dwelling characteristics, we notice that around 29% of villa owners used the services of foreign domestic helpers. Finally, the poorest regions (the North and the Bekaa Mohafazas) have the lowest percentage of households employing foreign domestic workers, as opposed to Beirut the capital and most developed region in the country where the percentage is around 12%.

Variable	Percentage
All characteristics	
Overall average of households employing FDWs	3.50
Household characteristics	
Households with children aged 0 to 6	2.95
Households with elderly person(s)	5.60
Households with disabled person(s)	5.29
Household head characteristics	
Female headed household	4.96
Head is married	3.43
Head with university education	14.34
Dwelling characteristics	
If the dwelling is a house	1.94
If the dwelling is a villa	29.13
If the dwelling is an apartment	3.97
Regions (Mohafazas)	
Beirut	11.62
Mount Lebanon	3.53
North	1.22
Bekaa	1.21
South	2.90
Nabatieh	2.08
Number of observations	7,431

Table 3: Percentage of households employing domestic worker(s) by characteristic in 2005

Table 4 presents the summary statistics of the variables used in the analysis. The dichotomic dependent variable indicates that 3.5% of Lebanese households employ FDWs. While, Flipo *et al.* (2007) report, using a representative sample from France, that 5.9% of households hired a domestic worker in 1996. The average Lebanese household has 4.3 members. Around 33% of all households have children aged between 0 and 6 years, 30.6% have at least one elderly person and 7.6% have at least one disabled person. The average yearly aggregate household consumption in 2005 is equal to 17.9 million Lebanese pounds - LBP - (US \$11,863). Regarding the household head characteristics, we find that only 13.8% of families are headed by females. The average age of all household heads is around 50 years, while 80.1% of household heads are married. We also observe that only 10.2% of heads have a university education. Finally, we notice that on average the Lebanese dwelling has 3.8 rooms - excluding the kitchen and the washroom(s) - with an average surface area of 127 square meters. Respectively, 74% of residences are apartments, 25.5% are houses and only 0.5% are villas.

Variable	Mean	Standard Deviation
Dependent variable		
Households employ one or more domestic workers ^{\dagger}	0.035	0.185
Household characteristics		
Number of household members	4.323	2.031
Households with children aged 0 to 6^{\dagger}	0.334	0.471
Households with elderly $person(s)^{\dagger}$	0.306	0.461
Households with disabled person(s) ^{\dagger}	0.076	0.265
Share of unemployed person(s) ^{\dagger}	0.035	0.114
Household aggregate yearly consumption (Millions LBP)	17.876	14.130
Household has a marble paved dwelling [†]	0.073	0.261
Household owns a second dwelling [†]	0.083	0.275
Household has a dishwasher ^{\dagger}	0.024	0.155
Household head characteristics		
Female headed household ^{\dagger}	0.138	0.345
Age of the head	50.061	14.894
Head is Married ^{\dagger}	0.801	0.399
Head education: primary and below [†]	0.550	0.497
Head education: intermediate/secondary [†]	0.297	0.457
Head education: vocational ^{\dagger}	0.044	0.206
Head education: university ^{\dagger}	0.102	0.303
Dwelling characteristics		
Number of rooms	3.799	1.353
Surface of the roofed residential area	126.577	58.363
If the dwelling is a house ^{\dagger}	0.256	0.436
If the dwelling is a villa ^{\dagger}	0.005	0.076
If the dwelling is an apartment ^{\dagger}	0.737	0.440
Regional dummies		
Beirut [†]	0.110	0.313
Mount Lebanon [†]	0.414	0.492
North [†]	0.166	0.372
Bekaa [†]	0.123	0.329
South [†]	0.116	0.320
Nabatieh [†]	0.067	0.250
Macro variable		
Average regional individual income (Millions LBP)	8.200	0.128
Number of observations	7	,431

Notes: [†] denotes a binary variable.

3.2. Empirical methodology

Our goal is to examine the factors that determine the use of FDWs' services. We model the probability of having FDWs using a probit specification. Let D_{ir}^* denote the net benefit accruing

to the household i (i = 1, ..., N) located in region r (r = 1, ..., R) from purchasing the service of domestic work, i.e. it is the utility derived from having FDWs in the household. The specification for the probit model can be represented as:

$$D_{ir}^* = X_{ir}\beta + Z_r\delta + u_{ir} , \qquad (1)$$

where X_{ir} is a vector of variables containing the observable characteristics for households, household heads, and dwellings; Z_r represents a vector of regional characteristics where household *i* is located; β and δ are vectors of parameters to be estimated; and u_{ir} is the error term following a normal distribution. The variable D_{ir}^* is not observable as it is a latent variable. Instead, we observe the household's hiring decision. Hence, we define the following probit rule:

$$D_{ir} = \begin{cases} 1 & if \quad D_{ir}^* \ge 0 \\ 0 & if \quad D_{ir}^* < 0 \end{cases}$$
(2)

where D_{ir} is a binary variable equal to one if the household *i* in region *r* states that they have at least one foreign domestic worker⁷ in their employment, and zero otherwise.

4. Empirical findings

We estimate the probability of having FDWs using the probit specification in equations (1) and (2). In our regressions, we control for three categories of independent variables. We first examine the significance of household characteristics by including the number of household members, and a list of dummies for children aged 0 to 6, elderly persons and disabled persons, and the share of unemployed persons in the household. In addition, we consider the aggregate household consumption and a proxy for wealth. The variable *wealth* considers the ownership of a dishwasher, or a marble paved dwelling, or a second dwelling. Second, we examine the role of household head characteristics by controlling for gender, age, marital status and level of education. Third, we control for the dwelling characteristics including number of rooms, surface of the roofed residential area and dwelling type. We, then consider the full model which includes all the characteristics. We also control for regional effects in all specifications (1) to (5), and we cluster the error term by region. Clustering allows the error terms to be correlated within regions but not between regions and thus provide more accurate standard errors. For robustness check, we add a macro variable to capture regional differences in income and we re-estimate our full

model in column (6). Finally, examining the different specifications mentioned above allows us to compare between characteristics based on their explanatory power.

Table 5. Determinants of domestic we	Dependent Variable: Household has domestic worker(s)						
	(1)	(2)	(3)	(4)	(5)	(6)	
Household characteristics							
Number of household members	-0.001			0.001	0.001	0.001	
	(0.001)			(0.001)	(0.000)	(0.000)*	
Households with children aged 0-6	0.005			0.008	0.007	0.008	
	(0.001)***			(0.002)***	(0.002)***	(0.003)***	
Households with elderly person(s)	0.023			0.005	0.004	0.004	
	(0.006)***			(0.007)	(0.006)	(0.003)	
Households with disabled person(s)	0.019			0.014	0.013	0.014	
	(0.013)			(0.008)*	(0.007)*	(0.006)**	
Share of unemployed person(s)	-0.039			-0.017	-0.018	-0.018	
	(0.022)*			(0.018)	(0.015)	(0.011)	
Household aggregate consumption	0.011			0.005	0.004	0.005	
	(0.001)***			(0.001)***	(0.000)***	(0.001)***	
Wealth	0.015			0.007	0.005	0.006	
	(0.004)***			(0.003)***	(0.002)**	(0.003)**	
Average regional individual income						0.026	
						(0.008)***	
Household head characteristics							
Female headed household		0.020		0.010	0.008	0.009	
		(0.005)***		(0.003)***	(0.004)**	(0.007)	
Age of the head		0.001		0.001	0.000	0.000	
		(0.000)***		(0.000)**	(0.000)***	(0.000)***	
Head is Married		0.009		-0.006	-0.004	-0.005	
		(0.002)***		(0.004)	(0.003)	(0.005)	
Head education:					0.000	0.007	
intermediate/secondary		0.027		0.009	0.006	0.006	
		(0.006)***		(0.005)*	(0.003)*	(0.003)**	
Head education: vocational		0.078		0.032	0.023	0.026	
		(0.028)***		(0.019)*	(0.013)*	(0.012)**	
Head education: university		0.158		0.040	0.030	0.033	
		(0.012)***		(0.010)***	(0.005)***	(0.009)***	
Dwelling characteristics				.			
Number of rooms			0.012	0.005	0.004	0.004	
			(0.001)***		(0.001)***	(0.001)***	
Surface of the roofed residential area			0.000	0.000	0.000	0.000	
			(0.000)***	(0.000)	(0.000)	(0.000)	

Table 5: Determinants of domestic workers' employment decision (probit model, marginal effects)

If the dwelling is a house			-0.006	-0.004	-0.002	-0.002
If the dwelling is a villa			(0.003)** -0.006	(0.001)*** -0.003	(0.001) -0.002	(0.002) -0.002
			(0.005)	(0.005)	(0.004)	(0.005)
Regional dummies						
Mount Lebanon	-0.010	-0.015	-0.023		-0.005	
	(0.002)***	(0.001)***	(0.002)***		(0.001)***	
North	-0.015	-0.019	-0.024		-0.009	
	(0.002)***	(0.001)***	(0.002)***		(0.001)***	
Bekaa	-0.016	-0.019	-0.020		-0.009	
	(0.002)***	(0.001)***	(0.002)***		(0.001)***	
South	-0.007	-0.013	-0.014		-0.003	
	(0.002)***	(0.001)***	(0.001)***		(0.001)**	
Nabatieh	-0.012	-0.013	-0.015		-0.005	
	(0.002)***	(0.001)***	(0.001)***		(0.001)***	
Ln-Likelihood (pseudo)	-810.967	-916.371	-863.406	-745.814	-728.166	-738.233
Number of observations	7330	7330	7330	7330	7330	7330

Notes: Statistical significance: *=10%; **=5%; ***=1%. Robust standard errors are in parentheses. They are clustered by region in columns (1) through (5). The reference category for education is primary and below. The reference group for dwelling type is apartment. The reference group for regional dummies is Beirut.

4.1. Household characteristics

The estimation results are presented in Table 5. The results reveal that the household characteristics are important determinants of the FDWs' hiring decision. Having children aged between 0 and 6 and disabled persons living in the household increases the probability of hiring FDWs in column 1. These results are robust to different model specifications. The presence of these dependents increases the demand for domestic workers because, in Lebanon, a large part of FDWs' work is a close substitute for baby-sitting and care-giving work. FDWs are in fact contractually expected to provide these services when the need arises in addition to help with everyday domestic chores (see for example the Spanish case in Farré *et al.*, 2011, or the case of Hong Kong and Taiwan in Cortés and Pan, 2013). Baxter *et al.* (2009) find that in Australia this probability is increasing in the number of children for female headed household but decreasing for male headed household, while Flipo *et al.* (2007) find that the probability is decreasing for households with children due to the separation of child care and domestic chores services in France. All these results indicate that the effects are sensitive to differences in social norms and institutions. Our results also indicate that having an elderly person in the household is positively

significant in column 1. However, when the full model is considered, this variable is no longer statistically significant in columns 4 and 5, underlining the importance of correctly specifying the set of regressors. Our result is in line with well-established evidence in the sociology literature that indicates that downward solidarity (from parents to children) is stronger than upward solidarity (from children to parents) (see Bengtson and Kuypers, 1971; Hammarström, 2005). This suggests that child care will receive more attention than geriatric care in a given household, raising significantly the demand for domestic workers in the former case but not in the latter. We find that the household aggregate consumption increases the probability of having a foreign domestic worker across all model specifications. Being a flow variable, household aggregate consumption is a good proxy for household disposable income. Thus, our result suggests that domestic work services are a normal good. Additionally, the estimates for our variable *wealth* indicate that wealthy families are more likely to hire a FDW. As a matter of fact, ownership of a dwelling paved with marble, or a second dwelling or a dishwasher are all strong indicators of wealth in Lebanon.⁸

4.2. Household head characteristics

We find that female headed households are more likely to employ FDWs. Females who head households are typically participating in the labor market, and therefore their demand for domestic labor compensate for the reduction in the time spent on domestic chores. This explanation is consistent with results found in some previous studies (e.g. Suen, 1993; Chan, 2006; Flipo *et al.*, 2007; Cortés and Pan, 2013). This result is maintained in the full model. It should be noted that although female labor participation and the maid hiring decision are simultaneous variables (Suen, 1993), the dummy *female headed households* is an exogenous variable in the model as it is not affected by the maid hiring decision.⁹ We also find that the likelihood of hiring FDWs is increasing with the age of the head. This finding suggests that cohort effects may play a role in the demand for FDWs. This result lends support to Flipo *et al.*'s (2007) finding that the probability of hiring is influenced by age of the head in France. Baxter *et al.* (2009) also confirm that age is positively correlated with the hiring decision.

With regard to the level of education, we find that the higher the level of education is, the higher the probability of hiring a FDW. The categories "Intermediate/Secondary", "Vocational" and "University" are all positively correlated with the probability of having a domestic worker where the reference group is "Primary and no Education". This finding suggests that a higher level of

education, thus a higher socio-economic status would lead to a higher demand for domestic workers. This result lends support to Baxter *et al.* (2009) who also find that having an undergraduate university degree is positively correlated with having a domestic worker. Suen (1993) finds a similar effect in Hong Kong.

4.3. Dwelling characteristics

Turning to the dwelling characteristics, we find that the number of rooms excluding the kitchen and the bathroom(s) is an important determinant. The probability of the hiring decision is increasing in the number of rooms.¹⁰ This result is maintained across different specifications. Surprisingly, the surface of the living area is found to be insignificant suggesting that the dwelling configuration rather than its surface area positively correlates with the hiring decision. In other words, for the same surface area a dwelling with more rooms is more likely to host a foreign domestic worker especially that this worker will be living typically in a separate room. Finally, when the dwelling is a house it is less likely to have a foreign domestic worker where the reference group is defined to be an apartment type dwelling. This *a priori* surprising result can be explained by the fact that houses are usually found outside the capital city Beirut. Families who live in houses are in a more traditional rural setting where hiring FDWs is not a prevalent social norm. However, when we consider the full model in column 5 the type of dwelling is no longer a significant determinant.

4.4. Regional effects

We find that all regional dummies exhibit a negative sign where the reference group is the capital city Beirut. The probability of having a foreign domestic worker is decreasing in all regions (five Mohafazas) outside the capital city. It is interesting to notice that the two most rural and poorest Mohafazas in Lebanon (the North and the Bekaa) are associated with the strongest negative and significant regional effect on the likelihood of employing FDWs. For robustness check, we run in column 6 the full model excluding the regional dummies and we consider instead a macro variable that measures the average regional individual income in the year 2005, which is the same year when the household survey was conducted. Overall, the results remain qualitatively unchanged to those presented in column 5 except for the variables household size and female headed household since regional income effects absorb some inter-household variations through our dataset. The estimate for the average regional individual income is positive and statistically

significant at the 1% level. This means that an increase in the regional individual income increases the probability of hiring a FDW. The positive sign of this variable underscores that the regions with higher individual income are more likely to hire FDWs.

5. Concluding remarks

Our results can be potentially useful for policymakers in their effort to regulate the industry revolving around domestic work. Comparing the likelihood levels from different empirical specifications, we notice that household characteristics have the largest explanatory power when compared to either household head or dwelling characteristics. Specifically, we find that households with dependents (children and disabled persons) are more likely employers of FDWs indicating that domestic work is used as a substitute for the provision of institutional care. This highlights a need for greater public investment in the care economy so that families can have the option to choose between institutional care and private provision of the necessary care services through FDWs who should be selected based on their care giving qualification.

Furthermore the trade-off between institutional care and private care provided by foreign domestic workers could be more severe in rural areas. The negative relationship between the FDWs' hiring decision and the relative poverty of rural areas implies that the government has an important role in regulating the foreign domestic work industry. One regulation could be to reduce explicit and implicit costs of hiring FDWs in rural areas. These costs are explicit because every FDW should have a sponsor and should renew her residency every year at a cost that is prohibitive to some households. They are implicit because current practices prevent potential employers from hiring directly a FDW as they must use the service of an intermediary. As the government reduces both the explicit and implicit costs and more FDWs hired in rural areas, this could be a remedy to substitute for the poor access to institutional care in such remote areas, which lack adequate health care infrastructure such as hospitals and geriatric or pediatric care centers.

Our finding that the likelihood of hiring a domestic worker is increasing in the level of education suggests that household heads with higher opportunity cost of time are the more likely employers. This finding is in line with the theory of human capital (Becker, 1985) predicting that the level of education is inversely related to the time allotted to household chores. At the current educational trend, the average number of years of education is steadily increasing. Thus, the demand for care is expected to increase forcing the government to come up with solutions, one

of them could be a complete reorganization of the domestic work industry, especially if the government is not able to provide the adequate level of institutional care.

It is also possible to make inference about the future demand for FDWs in Lebanon which will be mostly driven by three channels: demographic changes, changes in living standards and changes in dwelling configuration. First, the past decades witnessed the completion of the demographic transition in Lebanon. According to official statistics, the average household size has decreased from 5.4 persons in 1970 and 4.8 persons in 1997, to 4.23 in 2007. Given our results related to household size and dependents, this trend is expected to put downward pressure on the demand for domestic workers. Second, we observe an improvement in living standards in the country. For example, the average growth in real gross domestic product per capita between 1999 and 2009 was around 5%. These changes, as per our results related to consumption and wealth, are expected to increase the demand for FDWs. Third, the configuration of new housing units changed during the recent real-estate boom (2006-2010). This shift has forced property developers to move towards building units with more rooms of smaller size. In light of our results, we can also expect that these changes in dwelling characteristics to increase the future demand for FDWs.

Although, we find that female headed households are more likely to host a foreign domestic worker, our dataset does not provide enough information to conclude that this effect has a positive impact on female labor supply. As more data becomes available, it would be of interest for future research to link female labor force participation to the availability of FDWs in Lebanon. Moreover, it would become possible to control for household unobserved characteristics such as preferences for leisure by estimating a panel data model.

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Endnotes

² See for example de Looper and Lafortune, 2009, for a discussion about government health care services in OECD countries and how they differ from developing countries.

³ These wages are still considered low even after taking into account the implicit cost of housing for workers living with their employers.

⁴ In Lebanon, a bargaining process between the household and the agency supplying the foreign worker's services determines the wage paid to the FDW. The presence of a competitive market structure on the supply side weakens the bargaining position of the agency and hence limits the wage rate.

⁵ These figures exclude part-time non-contractual foreign domestic work as well as unpaid work.

⁶ Authors calculations based on the report by Hamill (2011).

⁷ Notice that this survey does not include information on part-time non-contractual foreign domestic workers.

⁸ For robustness check, we run the full model excluding the variable *wealth*. Although, overall the explanatory power of the full model is slightly reduced (reduction in Ln-Likelihood ratio), the results all remain qualitatively unchanged in both size and significance. The results are available upon request.

⁹ In Lebanon, female headed household come into being when the husband is deceased or in divorce cases.

¹⁰ The variable *number of rooms* is exogenous in the model. In fact, this variable does not depend on the household's decision to hire or not to hire a domestic worker. In other words, the causality between number of rooms and the hiring decision is not reciprocal. Typically in Lebanon the dwelling configuration is fixed, residences are rarely remodeled to increase or decrease the number of rooms.

¹ According to the International Labour Organization (ILO), a domestic worker is "a wage-earner working in a [private] household, under whatever method and period of remuneration, who may be employed by one or by several employers who receive no pecuniary gain from this work". This definition was first introduced by the ILO in 1951. However, in this paper we are examining the demand for foreign domestic workers since most of the domestic work is provided by foreigners.